

## **Fire Protection**

**Q.** Can I receive a list of opportunities for electronic security and/or fire detection installation projects. Are there any prime contracting opportunities from a small HUBZone firm with extensive State Department experience, cleared personnel and overseas experience?

**A.** A list of Fire System retro-fit jobs is not available because projects are subject to frequent changes driven by budget and location conditions. Projects are currently going to IDIQ and an 8a that was awarded a competitively bid base year plus four option years contract. As far as security projects or other opportunities, the suggestion was made to call the contracts and small business programs. Point of contacts were given for each. An example of the DOS home page with all the Post locations was also handed out. Explanation was that embassies have to fill needs that aren't funded by OBO programs - they can contract out for Post initiated projects/requirements. Description was given on how to find the commerce section and that they can attempt to make contact directly with overseas offices.

**Q.** What is the process to gain security clearance? Indicate areas or locations of potential projects?

**A.** A short description was provided on the process to gain sponsorship for a clearance. The name and contact info for a DS/IS/IND point of contact was given out.